

PROFESSIONAL SERVICES

ASSESSMENT

THERE IS A TRANSFORMATION TAKING PLACE IN THE WORLD OF STORAGE. ALL-FLASH SOLUTIONS ARE AN ATTRACTIVE ALTERNATIVE TO MECHANICAL DRIVES REDUCING BOTH TCO AND FOOTPRINT.

IT professionals are under constant pressure to respond to and meet the needs of the business in terms of enterprise storage. It is a never ending cycle of responding to growing demand for capacity at the same time as ensuring that data is available at access speeds that meet the expectations of end users.

As the cost delta between mechanical and flash storage narrows, flash is an option that every organisation has to consider either to complement or replace their existing storage solution. The Natilik Flash Assessment is designed to help our clients in two ways. Firstly to offer an independent review and assessment of your current storage environment, identifying any issues or limitations and recommending any remedial steps that could be taken.

Second, to provide an assessment of the value Flash storage could offer in your particular environment based on your current demand, workload and data.



91

ASSESSMENT SCOPE

THE FLASH ASSESSMENT WILL FOCUS ON ANALYSING THREE AREAS:



WORKLOAD – analysing the workload of your storage solution and providing a summary of our findings including details of attached hosts.

PERFORMANCE – analysing the performance of your storage solution, identifying and highlighting any areas of spikes or abnormal usage.

DATA – analysing the nature of your data and identifying areas that would benefit from deduplication, compression or teiring.

ASSESSMENT DELIVERABLES

WE WILL PROVIDE YOU WITH A FULL REPORT OF OUR FINDINGS. THIS WILL INCLUDE:

CURRENT ENVIRONMENT

Assessment of your current storage environment including workload, performance and datasets.

RECOMMENDATIONS

Recommendation on any short-term or mid-term actions that could improve the performance of your storage environment or address identified issues.

FLASH ASSESSMENT

Assessment of the benefits that Flash Storage could offer in your specific environment along with a full TCO analysis against your current storage solution.



THE VALUE OF THIS SERVICE

This assessment service offers our clients two distinct benefits. Firstly, it acts as a 'health-check' of your current storage environment, identifying any areas of concern and making recommendations on how you can improve the performance of your current solution.

Secondly, it enables you to assess the value that a Flash Storage solution can offer, not in generic terms, but applied specifically to your environment and your storage needs. We find that clients gain immediate benefit from this independent assessment in terms of optimising their current environment, while at the same time gaining an informed view to develop their future storage strategy.

INTERESTED IN LEARNING MORE

If you would like to find out more about our Flash Assessment, then please contact your account manager. They will be able to provide you with the finer details of what the service entails and provide you with a cost for the service.



