



# SOLUTION TRIAL

## CISCO SPARK, VIDEO & WEB CONFERENCING

THE NATILIK SPARK TRIAL ALLOWS YOU TO SEE WHAT  
YOUR TEAMS CAN ACHIEVE WHEN THE BOUNDARIES  
BETWEEN COMMUNICATION AND COLLABORATION MERGE.

There is a radical change taking place in the world of collaboration. We used to talk about collaboration as a future way of working, this is how things will be happening. The rhetoric has now changed; this is the way that we are working now.

Cisco Spark enables content and conversations to be shared securely and combines the power of voice, video and web collaboration with project context.

You can now evaluate the impact that Cisco Spark can have on your business by taking advantage of the Natilik Spark Trials and let your people experience the value of Spark with Video and Web Conferencing.

# NATILIK SPARK TRIALS

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YOU HAVE TWO OPTIONS AS TO HOW YOU TRIAL CISCO SPARK IN YOUR ORGANISATION.

## OPTION ONE - SPARK MESSAGING AND BASIC MEETINGS



A 90 DAY TRIAL OF CISCO SPARK

- Up to 100 users
- 3 x SX10 Video Endpoints Provided
- Persistent Team Messaging
- Next Gen video meetings for parties of up to 25
- Spark app available on Windows, Mac, IOS and Android

## OPTION TWO - SPARK MESSAGING AND ADVANCED MEETINGS



AS OPTION ONE, PLUS

- Host Cisco WebEx meetings with up to 200 party's'
- Cisco Collaboration Meeting Rooms (CMR)
- Cisco's Cloud-Based Video Conferencing Service
- Schedule Meetings or Host Ad-Hoc Meetings

## HOW THE TRIAL WORKS

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WE PROVIDE EVERYTHING YOU NEED AND ARE THERE TO SUPPORT YOU:

It is important that you set clear objectives for your Spark Trial, what do you want to achieve, how will you determine success. We will help you to define this and will ensure we help you to make best use of the trial.

Natilik will provide you with the trial end-points and will provision and enable the licenses for your trial. You will be provided with comprehensive online training for both Cisco Spark and WebEx and if required, we can discuss additional training and development options, however, these may have a cost associated with them.

During your trial Natilik will work with you to monitor success, we will provide you with usage analysis every 30 days and will run sessions with you to review adoption and performance against key KPIs.

# THE VALUE OF THE TRIAL

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With 86% of employees citing lack of collaboration for workplace failures, now is the time to try something new.

These trials enable our clients to experience the power of Cisco Spark and watch how efficiently employees can work together when empowered with an integrated collaboration environment.

The trial will enable you to define what it is you are looking to evaluate and then obtain valuable insight into the way Cisco Spark is adopted and used by your people.

We strongly believe that these trials offer our clients a great opportunity to experience what is possible and enable them to understand how they create a more collaborative work environment.

## INTERESTED IN LEARNING MORE

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If you would like to find out more about the Spark trials, then please contact your account manager. They will be able to provide you with the finer details of your options.



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